



Q2
2016

Critical Trends in eDiscovery and Legal Technology Investment

Survey Results Report

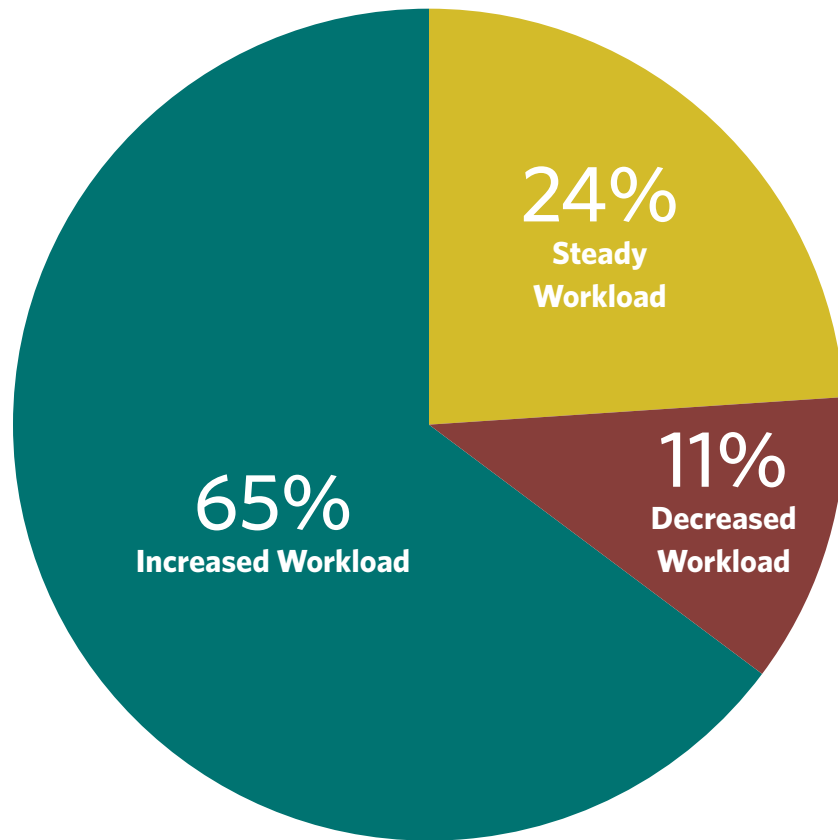
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Design by D2 Seattle

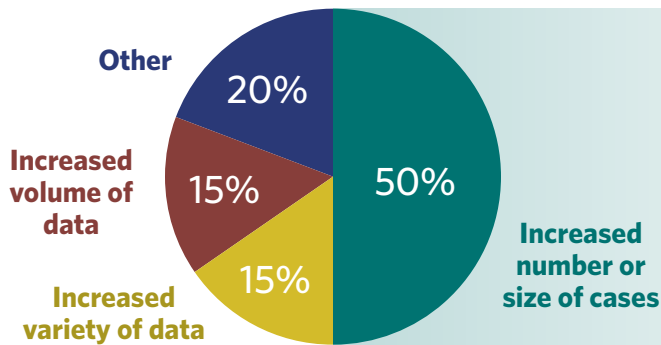
eDiscovery Workload is

Up↑

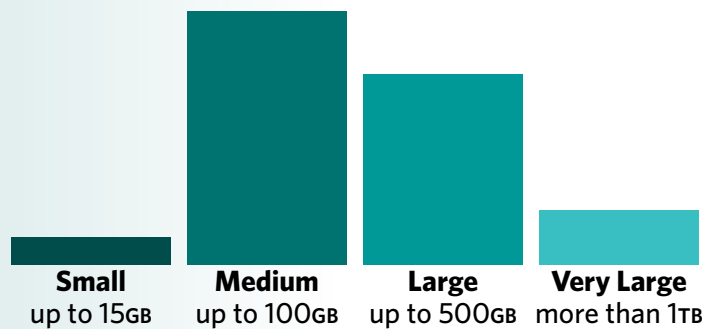
Two thirds of respondents report that their eDiscovery workload has grown over the last 12 months.



What is causing the increase in workload?



What are the case sizes driving this trend?



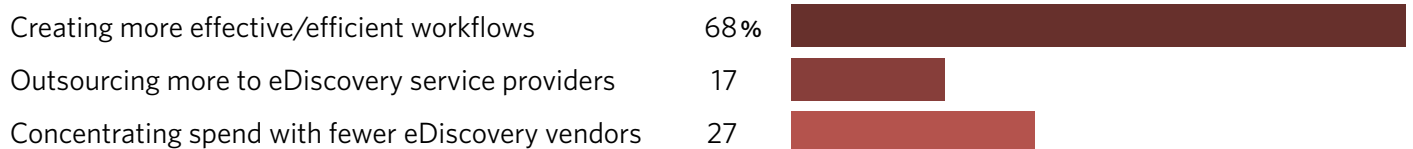
Strategies for Managing Growth

Many firms noted that their first instinct is to do more with less. **68%** of respondent firms will offset increased workload by designing more efficient workflows, and more than half will rely on efficiencies produced from use of predictive coding software.

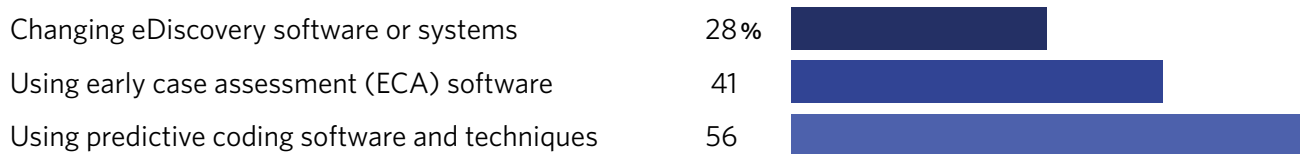
People



Process



Technology

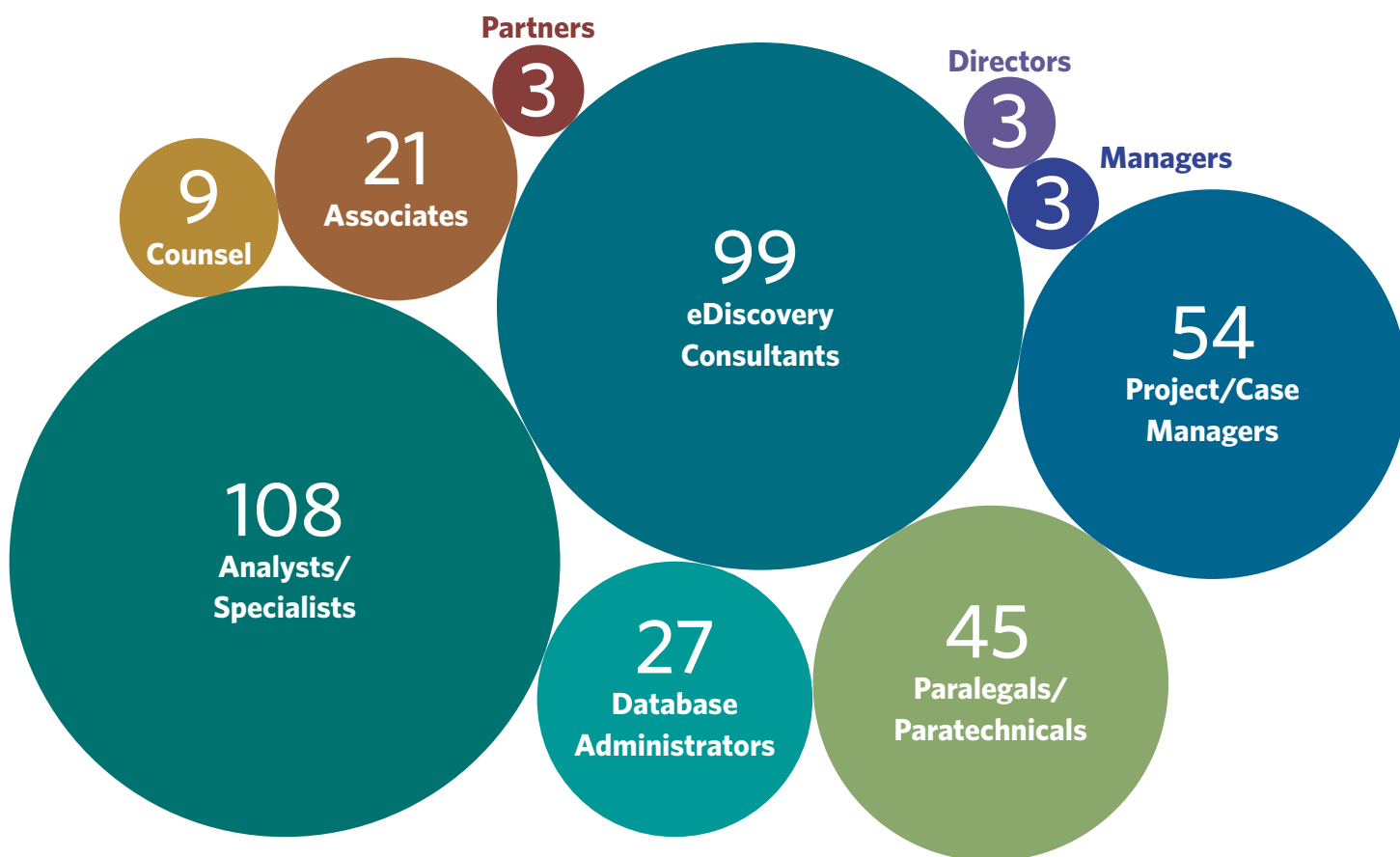


* Survey respondents were allowed to choose all strategies that apply to their firms; figures will sum to more than 100%.



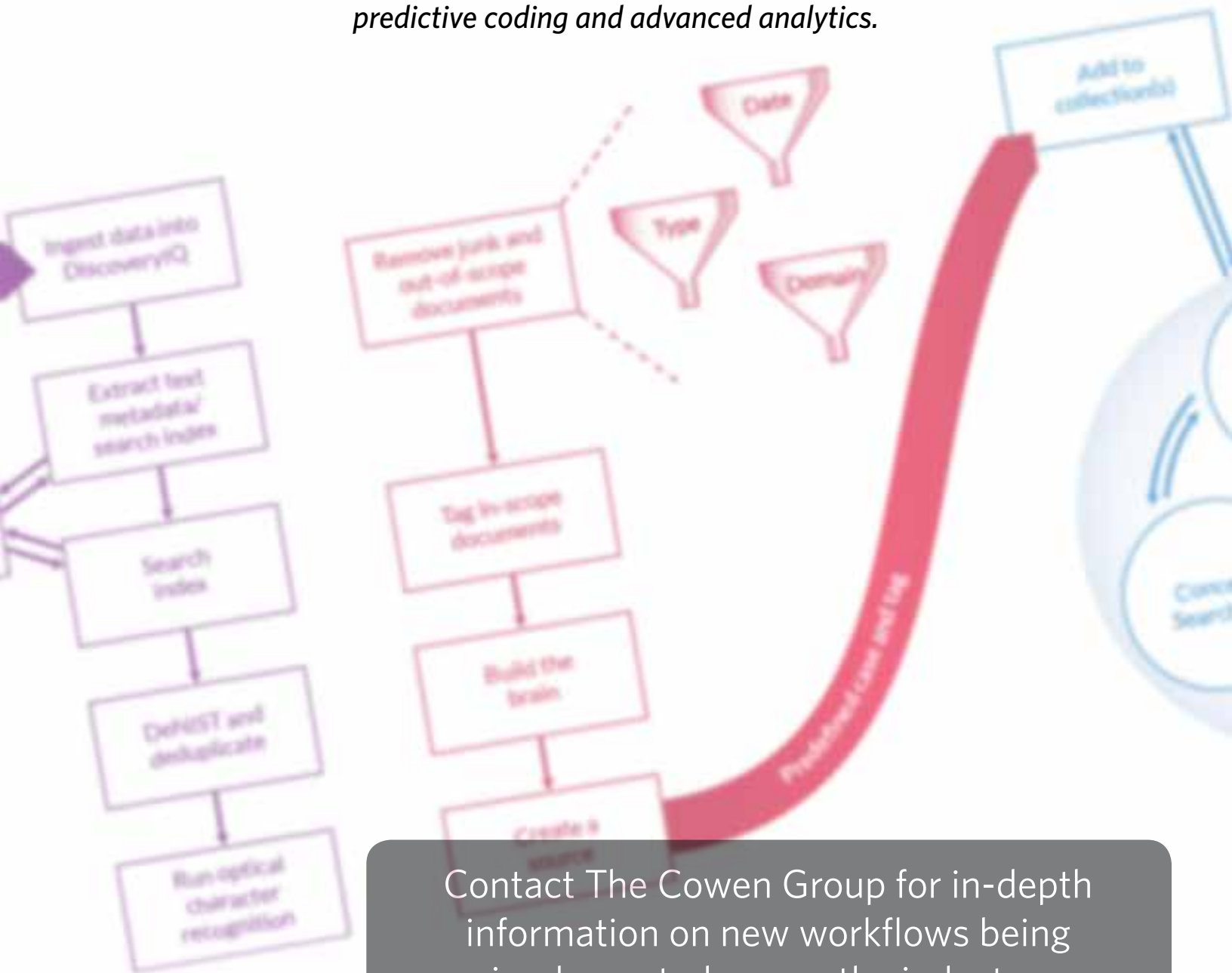
People

The Cowen Group predicts that at least **375** new eDiscovery and litigation support positions will be added before the end of 2016, just to keep up with workload and case size.



Process

68% of respondent firms plan to design, develop, and execute more effective and efficient workflows utilizing predictive coding and advanced analytics.



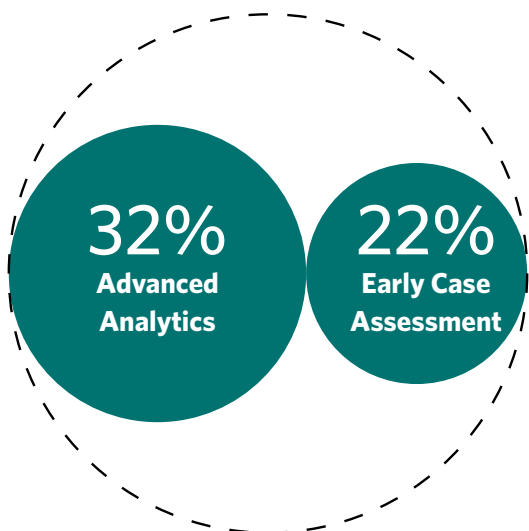
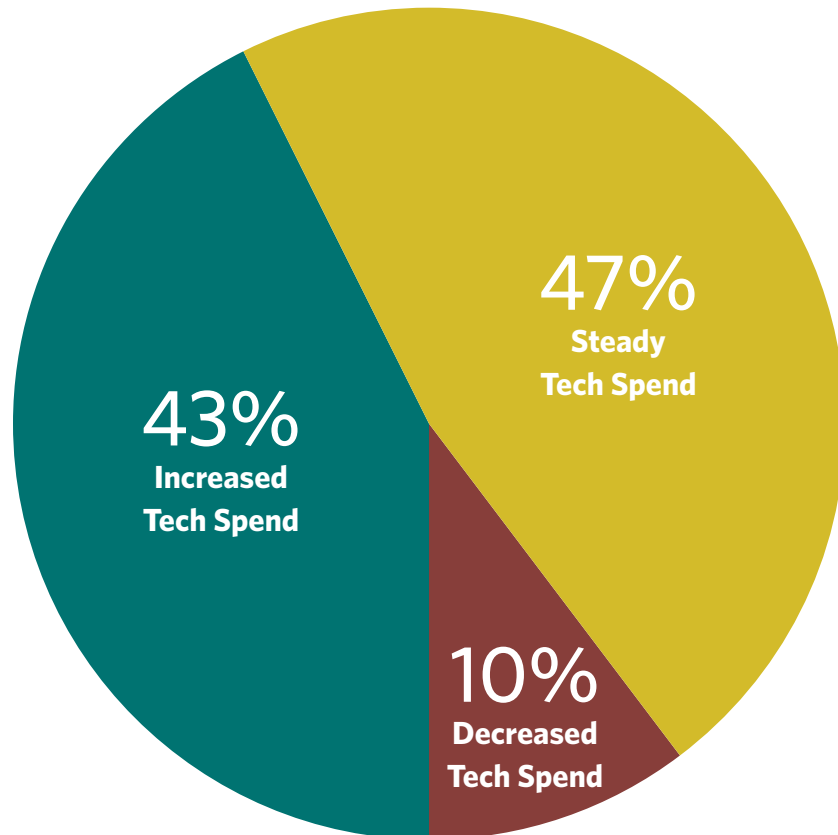
Contact The Cowen Group for in-depth information on new workflows being implemented across the industry.

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Technology

43% of respondents spent more on legal technology in the first half of 2016, and that trend is set to continue.



54% of survey respondents are seriously considering ECA and advanced analytics. At least **66 firms** will begin or increase investment in advanced analytics in the next six months.

